## EXPERIENCE ENTERTAINMENT EMOTION

moving-inspiring-touching



LOFTINESS HIGH ABOVE SÖLDEN The view of the cloud-covered valley from Giggijoch.





#### BBS WINTER WORLD 08 ---- 31

Sölden's fascination originates from its prime winter sports expertise as a result of consistent innovation & investment strategies of Bergbahnen Sölden, ensuring the top destination's success.



#### BBS SUMMER WORLD



Bergbahnen Sölden create a new dimension of experience for the alpine summer. It ranges from breathtaking downhill adventures to Austria's largest outdoor adventure park.



#### BBS 365 50 -----

Always in good hands: the year-round variety offered by this leading Ötztal company ranges from culinary summit enjoyment in a high alpine toque-awarded restaurant to a 5-star hotel.

83



BBS SIGNATURE EVENTS

84 ——

Entertainment at the highest level as part of the brand DNA: no matter if it is the Alpine Ski World Cup or the Electric Mountain Festival, Sölden's flagship events will inspire quests.

107



#### BBS COMPANY

108 — 121

Bergbahnen Sölden has been shaping the development of Ötztal already for decades. Regionality and local valueadded supply chains characterize the corporate group's philosophy.

**INDEX 3** 

EDITORIAL	 P.05

(1)	BBS	WINTER	WORLD		Ρ.	80
-----	-----	--------	-------	--	----	----

Ski area	P.12
Toboggan Run	P.22
Sölden Winter Challenge	P.24
BBS Winter World at a glance	P.26
BBS Winter Special	
Hochoetz Ski Region	P.28

(2)	BBS	SUMMER	WORLD		Ρ.	32
-----	-----	--------	-------	--	----	----

Lift-assisted Hiking	P.36
BIKE REPUBLIC SÖLDEN	P.40
BBS Summer Special	
AREA 47	P.44
BBS Summer World at a glance	P.48

(3)	) BBS	365		Ρ.	50	)
-----	-------	-----	--	----	----	---

#### WORLD OF ENJOYMENT

ice Q	P.52
FALCON	P.56
BBS Architecture Special	
Giggijoch	P.58
Schwarzkogl	P.60
Hotel Das Central	P.62

#### WORLDS OF ADVENTURE

007 ELEMENTS	P.66
AQUA DOME	P.70
Indoor Bikepark AREA 47	P.74
Road house Rastland	P.76
Snow World Bispingen	P.78
Ötztaler Verkehrsgesellschaft	P.80

(4) BBS SIGNATURE EVENTS	P.84
HANNIBAL	P.86
BBS Event Special	
World Cup Opening	P.90
Electric Mountain Festival	P.94
Wine on the Mountain	P.98
BIKE REPUBLIC SÖLDEN Events	P.100
Weekly Events	P.104

(5) BBS COMPANY \_\_\_\_\_ P.108

Philosophy	P.110
BBS Interview Special	
Origin & Present	P.111
Shareholder Structure	P.112
Participations	P.114
Sustainability	P.116
Contact	P.118

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#### EDITORIAL 5

Bergbahnen Sölden

## <u>We create</u> uniqueness

Since our founding in 1948, we have developed Bergbahnen Sölden (BBS) into one of the leading tourism companies of the entire alpine region. Our own success story has been accompanied by the development of Sölden into Austria's winter sports destination with the highest number of overnight stays.

As a group of companies, we combine a wide variety of tourism operating units and investments. In addition to the mountain lift industry, BBS is also involved in the areas of gastronomy and hotels as well as sports and leisure facilities.

All units of our company are committed to occupying an outstanding market position. We achieve this by pursuing the goal of the highest service quality day by day. At the same time we are committed to regional roots and socio-economic responsibility for our environment in which we operate and are actively involved.

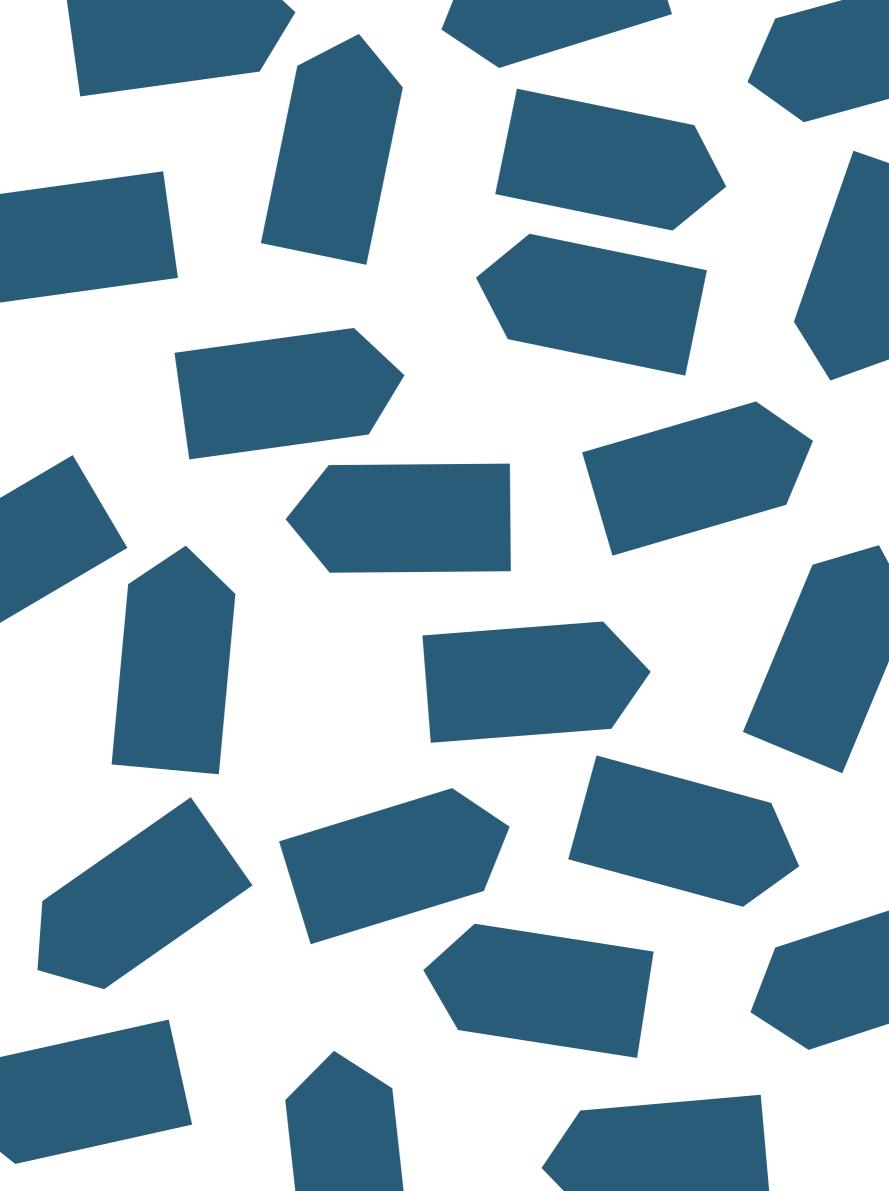
We warmly invite you to immerse yourself in Bergbahnen Sölden's great offers on the following pages. Discover our fields of activity, operating units and spread of investments. Our countless offers and event highlights of international rank promise truly exceptional quality of experience & adventure in every season. Come and see for yourself soon!



Jakob Falkner CEO Bergbahnen Sölden

ENDLESS TURNS AT ROSSKIRPL The range of slopes at the Heartbeat of the Alps is varied and suitable for all skill and fitness levels.





# (1) BBS Winter World

Sölden stands for winter sports fun in all its facets from October through May. The extensive ski area unfolds its opulence largely at over 2,000 meters above sea level. State-of-the-art mountain lifts take guests from around the globe up to glacier regions close to the summits. High-performance technical snowmaking ensures high quality skiing at every time of the season. Excellent gastronomy, top entertainment and outstanding events go hand in hand with a unique sporting experience.

THE SUN DECK Light-flooded, smooth terrain structure: Giggijoch has always attracted ski aficionados to Sölden's first floor thanks to great advantages. The world's most powerful feeder gondola lift takes guests to the popular access point of the ski dorado without any waiting time.



PREPARATION BROUGHT TO PERFECTION The magicians behind the scenes - the professionals of Bergbahnen Sölden's slope grooming team - transform the slopes of the ski area into a paradise for enjoyable skiing every day.

82.50



## <u>Absolute</u> snow reliability

Sölden is one of the Alps' highest ski areas offering slopes reaching up to 3,250 meters above sea level. For years, the mountain lifts have also been investing in high-performance snowmaking systems and optimum slope grooming. Therefore a consistent quality experience is guaranteed on 144 kilometers of ski slopes from autumn to May. Two of the world's most powerful gondola lifts await you here, ensuring that the lift ride from the village center to the extensive winter sports universe will happen without any waiting times.





## FACTS

31 high-performance mountain lifts and gondolas ensure comfortable winter sports fun thanks to a transport capacity of around 67,000 people per hour. A dense network of 439 snowmaking devices covers almost 80% of the entire ski slope area.

31 modern mountain lifts

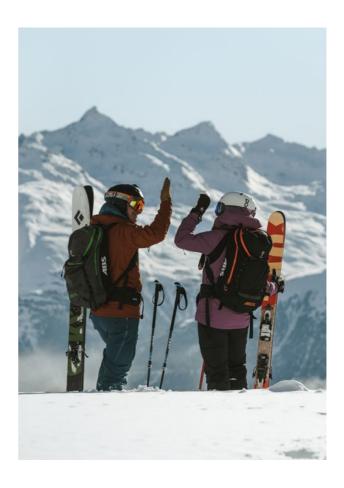
2 glacier ski areas
144 slope kilometers
429 hectares of ski area
400 m² of ski slope area per skier
(international top ranking!)
Austria's longest ski run at around 15 km
Two of the world's most powerful feeder lifts:
Gaislachkogl Gondola I (3,600 people/h)
and Giggijoch Gondola (4,500 people/h)
Difference in altitude of 2,000 m
(BIG3 Schwarze Schneid natural platform
3,340 m down to the valley 1,350 m)
33 ski huts & mountain restaurants
439 technical snowmaking devices
7.3 km long toboggan run at Gaislachkogl







AT THE HIGHEST POINT The 15-minute climb up to the BIG3 Schwarze Schneid natural platform at 3,340 m is rewarded with a unique 360° panorama.



## **Guaranteed winter**

Sölden has two glacier ski areas with scenic slopes that reach up to 3,250 meters above sea level. Good connections are most important: that's why Rettenbach and Tiefenbach glaciers are connected via ski tunnels, ski runs and a road tunnel for bus and car traffic. Connecting mountain lifts and slopes make it easy to change from the glacier ski areas to the winter ski mountains of Giggijoch and Gaislachkogl.



USP SÖLDEN SKI AREA

Sölden offers all guests a variety of experiences and adventures that is unparalleled. From extraordinary event formats to magnificently staged natural highlights, the omnipresent brand message throughout the ski area is "sports & entertainment".

BIG3 viewing platforms: three skiable three-thousand-meter peaks accessible by lifts - unique in the world 007 ELEMENTS: James Bond Adventure World at the original filming location Lifts and slopes connecting the glacier and winter ski areas Architectural landmarks: Gaislachkogl and Giggijoch gondolas, ice Q and 007 ELEMENTS Absolute snow guarantee from October to May Events: Sölden stands for sports and entertainment



#### SKI AREA 19



#### SÖLDEN: HEARTBEAT OF THE ALPS Austria's winter sports destination with the most overnight stays is considered one of Europe's top ski areas. Ongoing investments in infrastructure and service quality attract winter sports fans from around the globe. Gaislachkogl slope is pictured here.

#### SKI AREA 21



#### 22 TOBOGGAN RUN

## <u>Winter fun</u> on two runners

ON ONE OF AUSTRIA'S LONGEST TOBOGGAN RUNS



Gliding comfortably on Gaislachkogl gondola up to the start, then whizzing down into the valley on two speedy runners: the 7.3 km long toboggan run is suitable for all ages and skill levels.

# Sölden-Gaislachkogl toboggan run over 7.3 km longStart at 2,170 m (middle station) - finish at 1,366 m (valley)Away from the separate ski slopeUphill ride on Gaislachkogl gondolaWeekly night tobogganingRefreshment stop at the FALCON restaurantsToboggan rental at local sports shops in the valleyUphill ride with valid ski, toboggan or night ticket

EXPERIENCE



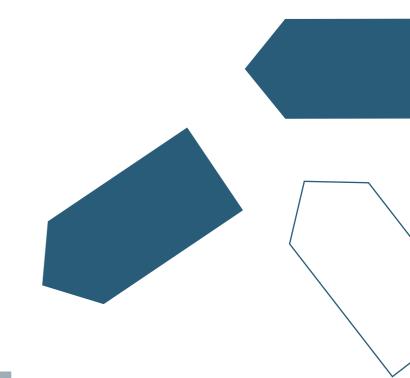
23

#### 24 SÖLDEN WINTER CHALLENGE

DUEL AGAINST YOURSELF AND FRIENDS Attractive popular sports format: Sölden Challenge is the ultimate ski slope competition with a great fun factor. A spectacle for all occasional competitors on snow.

## Challenge accepted

COMPETITION WITH PRIZE GAMES IN THE SKI AREA





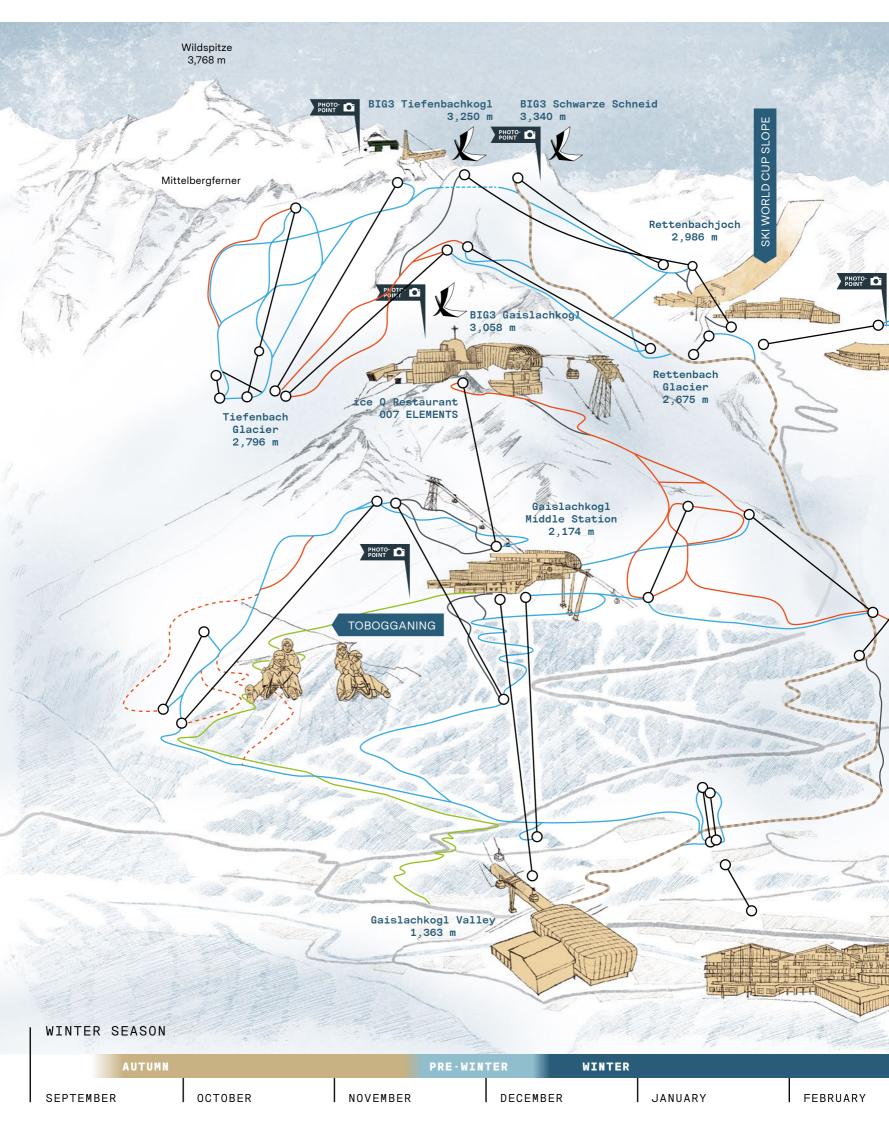
#### EXPERIENCE

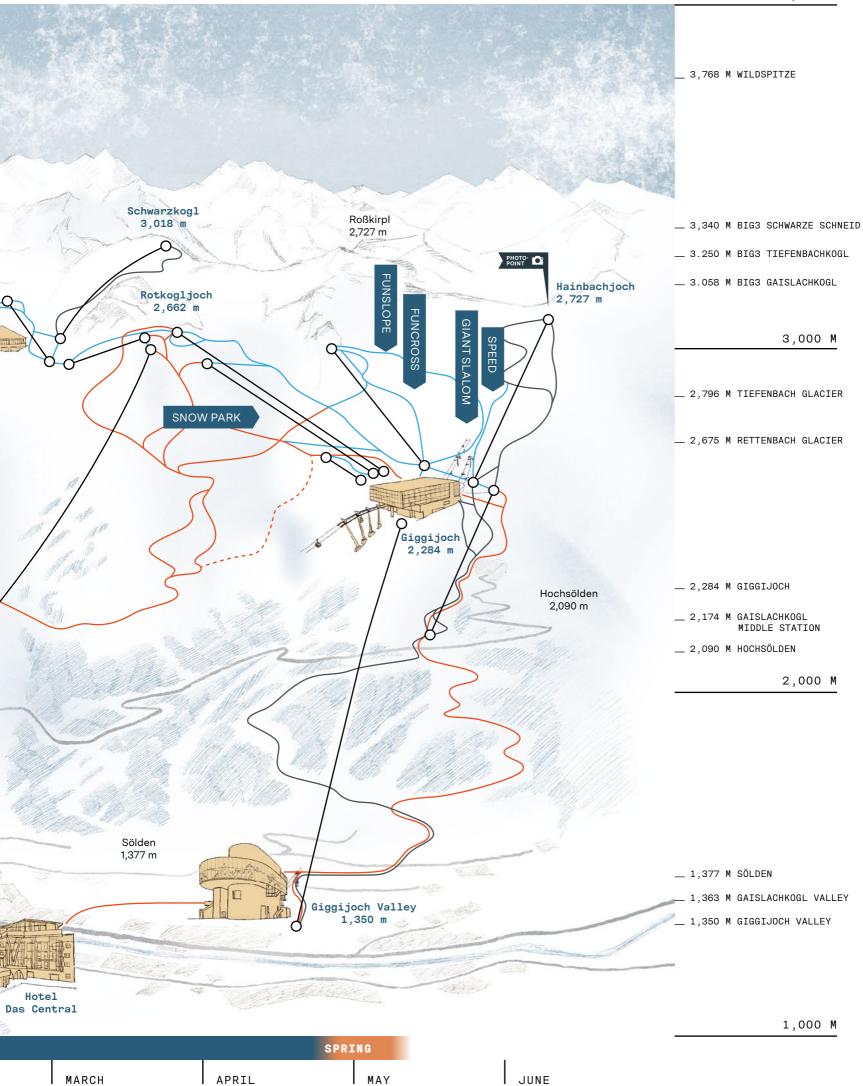
18 challenges invite you to discover the entire ski area. Participants solve sporty and funpacked tasks, collect badges via smartphone and can win attractive prizes.



Sölden Winter Challenge with 18 competitions
Several categories: photo points,
exploration, race & fun competitions
Combination of online and offline
Collect badges for instant prizes
Chance to win in a raffle
(ski tickets, holidays, …)

#### 26 WINTER WORLD MAP





#### 28 HOCHOETZ SKI REGION

## <u>Relaxed</u> skiing fun at the top

THE SKI AREA FOR SUN WORSHIPPERS



The Hochoetz ski area is considered a gem and a true insider tip in lower Ötztal. Thanks to the joint Hochoetz-Kühtai skipass, some 90 kilometers of slopes with 27 mountain lifts are waiting to be explored. As a shareholder, Bergbahnen Sölden plays a key role in the further development of Hochoetz. In recent years, mountain lifts have been modernized and the range of offers for beginners has been expanded. In summer, splendid WIDIVERSUM boasts adventures for the youngest visitors. An attractive expansion for young and young-at-heart mountain fans is planned for 2025.

#### FACTS

Family-friendly winter sports offer with slopes at all difficulty levels

4 signposted snowshoe trails to discover on your own or with a guide

Winter hiking in the sun at 2,020 m

Quaint mountain huts for a refreshment stop



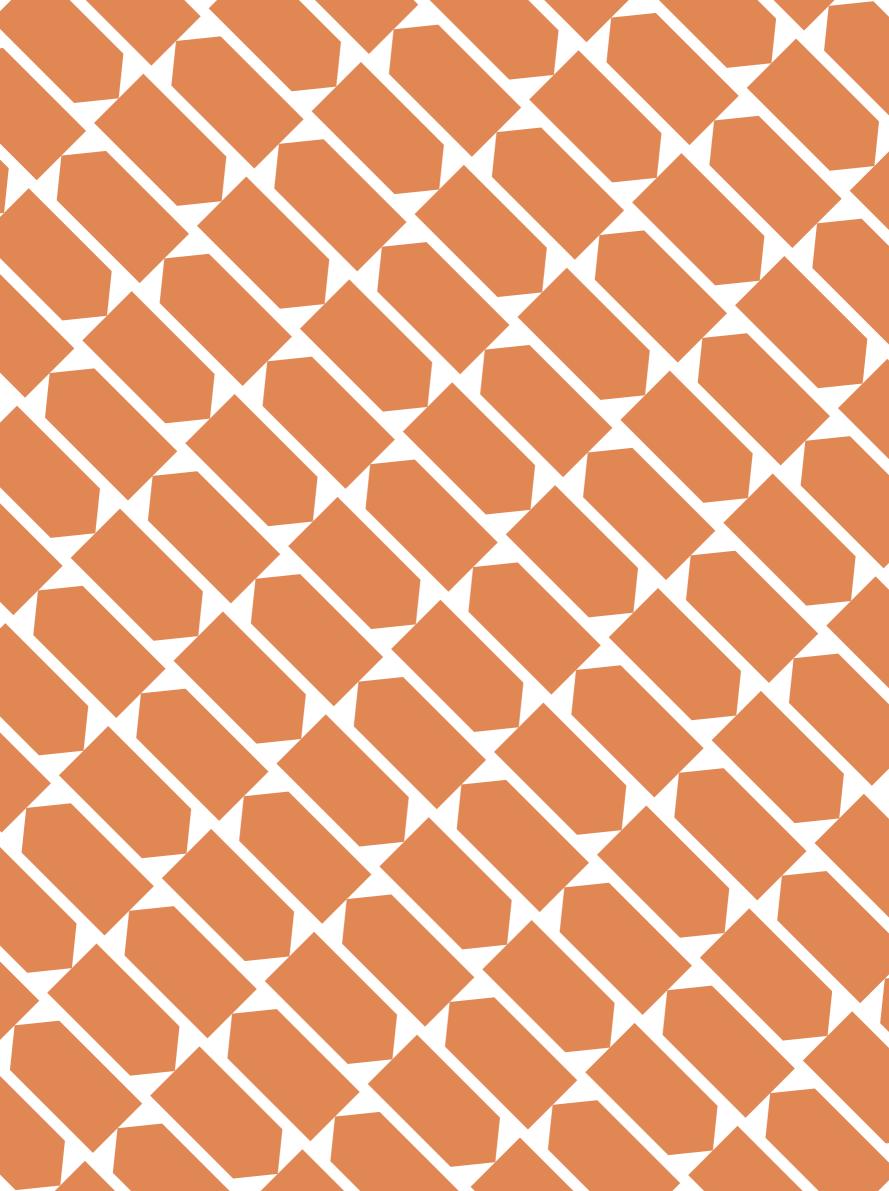
HOCHOETZ FUN PARK The fun park has countless fun slopes and other features that inspire both young skiers and adult experts.



A ANK

THE SPECIAL SÖLDEN FEELING Rich in variety, panorama and comfort the extensive winter and glacier ski areas make the hearts of all winter sports enthusiasts beat faster.





# (2) BBS Summer World

Bergbahnen Sölden also set the tone during the summer months: the unrivaled paradise on two wheels of BIKE REPUBLIC SÖLDEN and the 9.5 hectare outdoor adventure park AREA 47 showcase Ötztal's fabulous summer nature by presenting distinctive offers. IMPRESSIVE GONDOLA PANORAMA The high-performance Giggijoch gondola lift takes passengers from the valley to the top station at 2,284 m in just under nine minutes. The transparent building is a masterpiece designed by star architect Johann Obermoser.



COMFY ASCENT TO THE MOUNTAIN LAKE Scenic lake Schwarzsee nestles high above Sölden at 2,800 m. The gondola and chairlift put this natural jewel within easy reach for mountain lovers.

### LIFT-ASSISTED HIKING 37

## Lift-assisted hiking

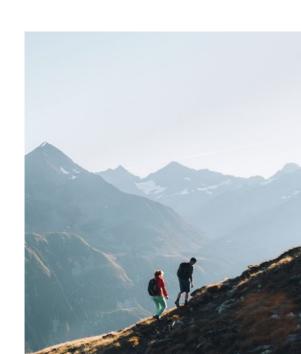
#### THE MOST COMFORTABLE WAY TO THE SUMMIT



### EXPERIENCE

Thanks to Bergbahnen Sölden's mountain lifts you can effortlessly overcome the altitude difference between the valley and the high alpine region. The lifts open up barrier-free mountain exploration for everyone. Summit conquerors are happy about the shorter ascent distances to their hiking destinations.

OFFER	6 summer mountain lifts for most comfortable ascents
	Mountain lifts up to 3,250 m above sea level
	Viewing platforms offering unique panoramas
	Accessible even without mountain experience & barrier-free
	Highest accessible point: BIG3 Schwarze Schneid platform at 3,340 m
	More than 20 alpine huts and mountain restaurants in the area
	Theme trails such as fairytale or nature exploration trail



### **EXPLORATION TIP**

### High-altitude panorama trail: Tiefenbach Glacier -Vent

A day full of alpine impressions, but free of climbs: the panoramic hike from Tiefenbach Glacier (2,800 m) to the mountaineering village of Vent (approx. 1,900 m) offers awe-inspiring alpine scenery. Thanks to public bus lines, getting there and returning is quite comfortable as well as sustainable.



### LIFT-ASSISTED HIKING 39

HIKING HIGHER Coming from Tiefenbach Glacier, the high-altitude panorama trail promises unique moments in the high alpine world, without any strenuous climbs.

### 40 BIKE REPUBLIC SÖLDEN

### <u>An entire nation</u> for bike fans

Sölden offers the growing community of downhill and trail enthusiasts a home of their own. BIKE REPUBLIC SÖLDEN is the name of this splendid nation boasting a dense network of natural trails and lines that attracts alpine bikers from all over the world. The varied terrain inspires mountain bikers of all skill levels, from beginners to real pros.

FACTS

The downhill biking community is really in good hands here in Sölden. From a sophisticated transport concept to special services for bikes and riders or separate trails and routes for hikers and bikers, everything has been carefully thought out. Sustainability is also a top priority – as the trails are built by using handcraft and natural materials.



LET'S ROLL! Whether you are a beginner or a demanding freerider: the "flowing" lines of the BIKE REPUBLIC SÖLDEN are suitable for all skill levels.

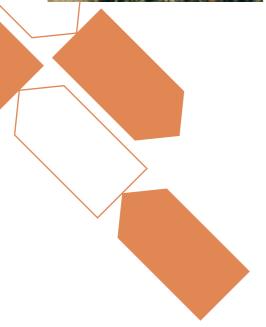
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HIGH ALPINE ON TWO WHEELS The Fernar Trail starts at 2,800 m and leads through challenging terrain down to the valley floor.

(2) BBS SUMMER WORLD

NORTHERN EMBASSY The BIKE REPUBLIC SÖLDEN maintains multilateral relationships: a cooperation with the Green Hill Bike Park in Germany ensures valuable exchange of experience.



### BIKE REPUBLIC SÖLDEN 43



### OFFER

18 natural trails

12 ecologically built lines

13 enduro routes

214 km of mountain bike tours

2 pump tracks with skill center

Comfy bikers' transport on gondolas, chair lifts and Zentrum Shuttle

Linked bike areas between the lines on Gaislachkogl and Giggijoch

Cooperation with Green Hill Bike Park (Germany)

Community-building events



## Europe's ultimate outdoor playground

ESTABLISHED in 2010 and ranked among the top 5 water parks world-wide by CNN.com!

40 action-packed outdoor sports catapult all enthusiastic guests of AREA 47 out of their comfort zone. The setting of the adventure park is quite unique: a spacious nature reserve surrounds the 9.5 hectare site. The outdoor adventure and nature spectacle includes comprehensive hospitality services with comfortable wooden lodges and a huge choice of gastrotainment options.

### AREA 47 45



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Rafti	ng
Canyc	ning
Climb	ing
Bungy	Jumping
Bike	Academy
Wakeb	oarding
Water	Park
Mega	Swing
and	a lot more



AREA 47 stages the largest range of trend sports in Europe on 9.5 hectares

TREND-SPORT-SETTER Superlatives characterize the brand identity of AREA 47: the most popular and import ant wakeboarding facility in the Eastern Alps, the highest high ropes course and the largest indoor bike park in Austria the variety of outdoor and freestyle sports on offer is unique in the world.

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### OUTSTANDING

Water AREA: 20,000 m<sup>2</sup> water action facility with supersize water slide park Wake AREA: Wakeboard lake (20,000 m<sup>2</sup> water surface) incl. state-of-the-art cable (5 masts, 420 m lift length) and several obstacles Indoor Bike Park: Austria's first indoor bike hall, 3,700 m<sup>2</sup> asphalt area with pump park incl. kids pump track, jump line with two roll-ins and landing bag, 140 meter long flow line made of dirt and skills AREA

### **TOP EVENTS**

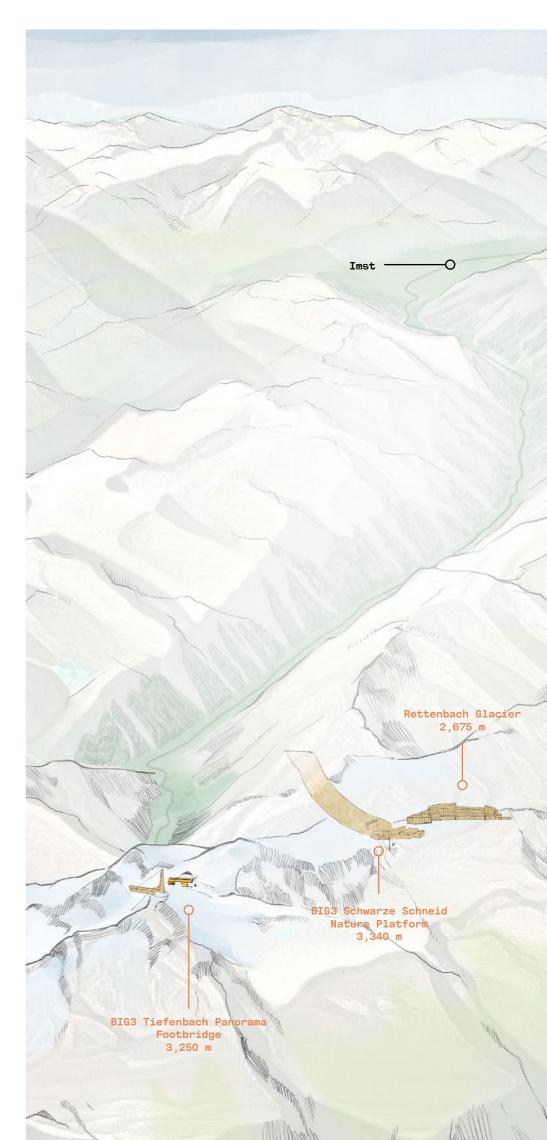
Cliff Diving Freestyle / Stiegl Extreme Blobbing / Tyrolean Wakeboard Masters

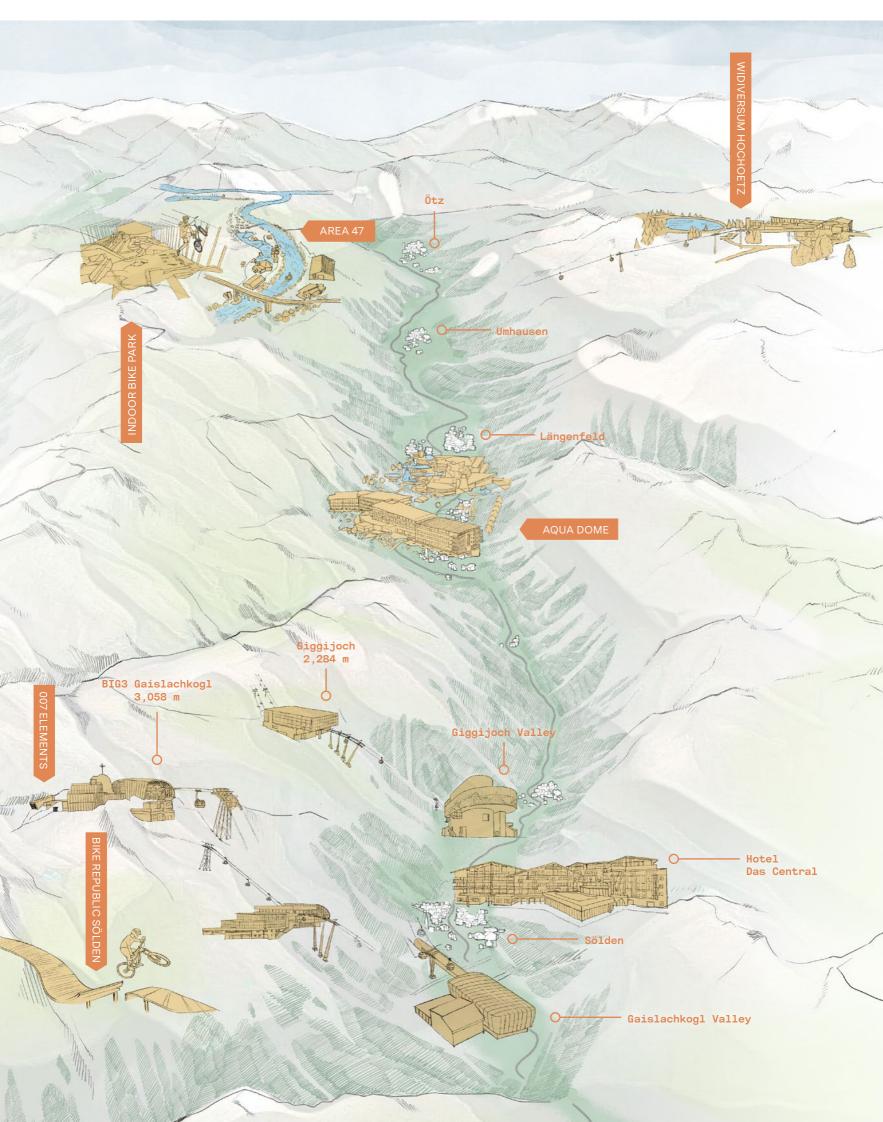
### 48 SUMMER WORLD MAP

#### BERGBAHNEN SÖLDEN SUMMER PORTFOLIO

BBS's wide range of services and offers also comprises the warm season - ranging from AREA 47 outdoor adventure park to Tirol's largest thermal spa destination, AQUA DOME in Längenfeld.

The map on the right provides a compact overview.





-

# (3) SUPERB YEAR-ROUND OFFERS: BBS 365

### World of enjoyment & adventure

Bergbahnen Sölden has long since transformed from a classic leisure provider in the cold season into a leading year-round player in alpine tourism. The range of services offered by the group stands for the highest quality standards in both summer and winter – as well as long-lasting holiday impressions. ROOM WITH A VIEW Whether culinary or scenic the fabulous ice Q offers unique summit moments.

La martine

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## Awarded gourmet meeting blace FACTS built in 2013 / 90 indoor seats at the ice Q gourmet restaurant / 30 seat in the ice Q Lounge meeting place

restaurant / 30 seats in the ice Q Lounge

RESTAURANT ice Q: CULINARY SUMMIT TREATS AT 3,048 M

> Its architectural brilliance helped the ice Q gourmet restaurant achieve world fame - as a filming location of the James Bond movie "Spectre". Austria's highest toqueawarded restaurant also impresses with culinary summit moments.

#### OFFER Highest two-toque awarded restaurant in Austria

Gourmet stopover & fine dining with panoramic views of 250 three-thousand-meter peaks

PINO 3000: Pinot Noir matured in the Alps' highest location

Special events: summit dinner

Event location for private celebrations (weddings, birthdays), incentives & meetings BREATHTAKING The superb ice Q gourmet restaurant combines scenic enjoyment and sophisticated menus.





### Delicious treats with a view

FALCON RESTAURANTS: INSPIRATION FOR ALL SENSES

The FALCON restaurants are perched high above the valley in the middle part of Gaislachkogl. Just like a bird of prey's home, the two stunning gourmet retreats offer uninterrupted panoramic views of the surrounding mountain scenery. Guests can look forward to a fine culinary variety based on international food trends, regional products and careful preparation.

FACTS built in 2021/ à la carte restaurant with 100 indoor and 100 terrace seats/ self-service market restaurant: approx. 300 indoor and 200 terrace seats

#### OFFER

À la carte restaurant with a focus on regional dishes and Austrian wines

Market restaurant on the ground floor incl. live cooking station and a varied menu (classics, food trends, ...)

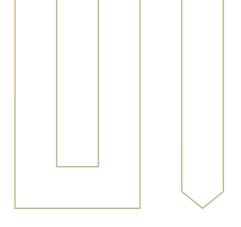
Modern architecture: bright rooms and lots of transparency, integrating the surrounding nature



### FALCON 57







GIGGIJOCH RESTAURANTS: PERFECTLY HAPPY



The gastronomic range of offers at Giggijoch is as varied as Sölden's ski slope menu. The à la carte restaurant scores with a regional selection of dishes, typical Austrian inn charm and table service. Additionally, two self-service restaurants provide refreshments for a quick stop.

> FACTS built in 2008 / comprehensive relaunch of the free-flow restaurants in 2022 and 2023

OFFER

Wirtshaus am Giggijoch à la carte
restaurant serving Austrian
specialties
Two self-service restaurants on
two levels
Feel-at-ease ambience due to lots
of wood and cozy retreats inside
Spacious terraces in all restaurants with prime panoramic views
Right next to the top station of
Giggijoch gondola, therefore
easily accessible for pedestrians

POPULAR MEETING POINT Central access point of the ski area, connecting lifts to Rettenbach Glacier and event location: Giggijoch is THE crowd puller in Sölden's ski area - with high-capacity catering and gastronomy. CULINARY MIDDLE KINGDOM The Schwarzkogl restaurant is located right in the center of the ski area. In addition to hearty refreshments, the gastronomic spot promises fantastic views of the Gaislachkogl and the Rettenbach Glacier.

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### <u>Stopover</u> with guaranteed relaxation

#### RESTAURANT SCHWARZKOGL: BBQ IN A WINTER AMBIENCE

FACTS choice of international food and drinks / indoor and outdoor area / XXL smoker offering BBQ creations

Perfectly located: The Schwarzkogl Restaurant spoils winter sports aficionados halfway between the Rettenbach Glacier and the Giggijoch. During the winter months, the expert AREA 47 gastronomy team delights guests with delicious BBQ specialties and trendy food creations.

OFFER

Varied dishes incl. winter BBQ, classics, food trends (burgers, wok dishes, ...) Spacious sun terrace with a view of the glacier and Gaislachkogl Freshly prepared drinks: from evergreen cocktails to non-alcoholic options



#### 62 HOTEL DAS CENTRAL

### Inviting home away from home

SÖLDEN'S LUXURY HOTEL



ESTABLISHED IN 1969 "Das Central" was the first hotel in Sölden to be awarded one Key by the renowned Michelin Guide.

Bergbahnen Sölden also set standards as a hotel operator: since 1969, Das Central has been spoiling international guests thanks to firstclass amenities. Exquisitely arranged living spaces, luxurious spa treats, toque-awarded cuisine and a legendary wine expertise characterize the hotel's special understanding of hospitality.

# OFFER

#### 5-star hotel

Award-winning cuisine: 1 Michelin Guide star, 3 Gault&Millau toques for Ötztaler Stube restaurant Spa experience above Sölden's rooftops Summit pool with a 103 m<sup>2</sup> water surface "Event Cloud" seminar area on 330 m<sup>2</sup>



ELEGANCE AND COMFORT IN PERFECT HARMONY The wellness worlds offer a luxurious retreat with awe-inspiring views of Sölden's mountain scenery.

K

### HOTEL DAS CENTRAL 65

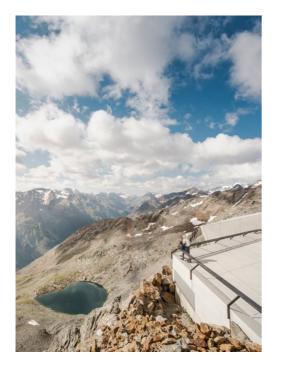
### Genuine hospitality, ultimate enjoyment and casual luxury

FEEL-AT-EASE PLACES FOR GUESTS: the rooms and suites of the 5-star hotel reflect the texture of Ötztal's mountains while wood and other natural materials characterize the interior. Bergbahnen Sölden are both the operator and owner.









## <u>On the</u> track of 007 in Sölden

007 ELEMENTS: JAMES BOND EXPERIENCE

In 2015, Sölden was one of the film settings of Spectre, the 007 spy adventure movie. 007 ELEMENTS was created at the original film location: this outstanding Bond-themed world combines the creative knowhow of the film set designers with the innovative spirit of Bergbahnen Sölden in a globally unique manner.

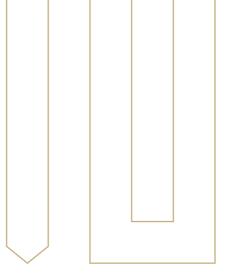


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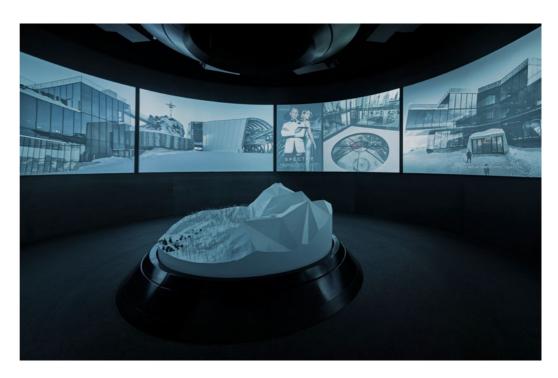
### 007 ELEMENTS 67

SPECTACULARLY STAGED The Britten-Norman BN-2 Islander, which James Bond crashed in the film, can be seen as an original prop at 007 ELEMENTS.





"An absolute must-see in Sölden"



(FAZ / Travel)

#### 007 ELEMENTS 69



### EXPERIENCE

At 3,050 m above sea level, visitors can immerse themselves in the world of the 007 film spy. Video installations, sound, interactive stations and original gadgets from six decades of Bond film history fire up all the senses. A true feast for fans of the spy series.



### OFFER

Uphill ride to the Gaislachkogl on the "Q gondola" Adventure World with 9 chambers inside the mountain 1,300 m<sup>2</sup> exhibition space Insights into the Bond special effects world Staging of the "plane crash" choreography Digital gadgets in the Tech Lab Bond classics such as the Golden Colt Legacy Hall with 007 motif icons

### OUTSTANDING

Original Spectre airplane wreck

360° film installations from London's Pinewood Studios

The Plaza: open-air terrace at 3,050 m above sea level TIROL'S PREMIUM THERMAL SPA AQUA DOME in Längenfeld is one of Austria's leading thermal spa and wellness resorts.

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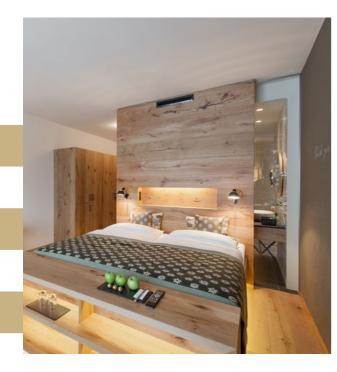


# Top-class alpine spa

Surrounded by the quiet majesty of Ötztal's mountain world, this unique resort redefines well-being. 4-star superior hotel AQUA DOME Tirol Therme Längenfeld boasts a truly unique thermal spa and sauna world covering more than 22,000 m<sup>2</sup>.

ESTABLISHED IN 2004 Bergbahnen Sölden are shareholders of AQUA DOME.

#### 72 AQUA DOME



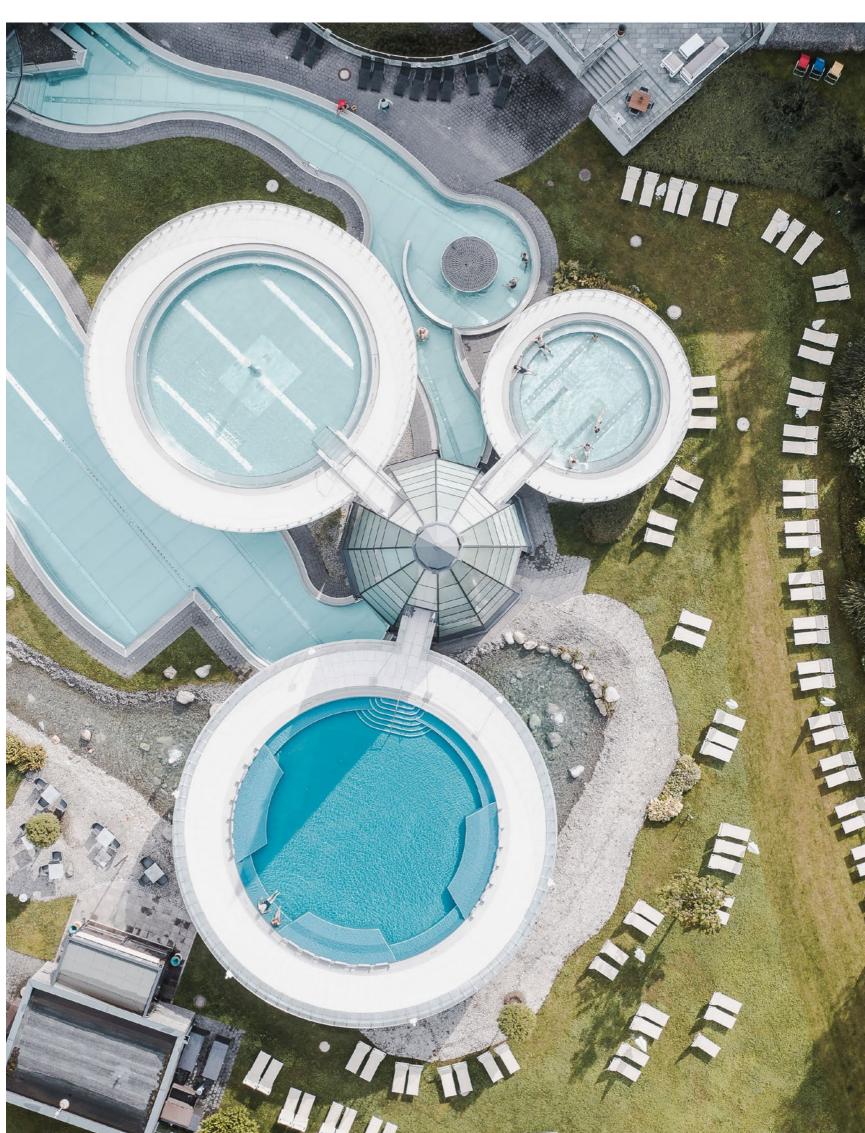




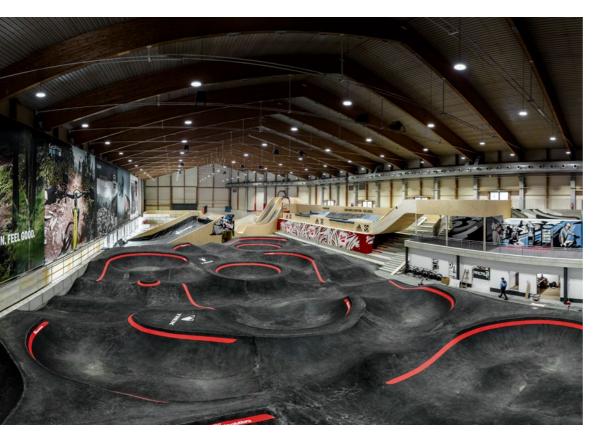
OFFER	4-star superior hotel
	All rooms and suites have large panoramic balconies
	12 differently staged thermal pools
	25-meter outdoor sports pool
	Landmark: seemingly floating thermal water bowls in the outdoor area
	Sauna sessions in 10 different saunas and steam baths
	Exclusive SPA 3000 on the thermal spa's rooftop
	Separate "Noah's Ark" kids water world
	Gym with guided exercise units
	Restaurant serving treats from the alpine region
	Hotel bar with live music
	Conferences and seminars

Outstanding thermal experience at the heart of the Tirolean Alps

SYMPHONY OF BOWLS Awe-inspiring architecture from a bird's eye view: the striking almost floating bowls are the secret landmark of tHE AQUA DOME.



#### 74 INDOOR BIKE PARK / AREA 47



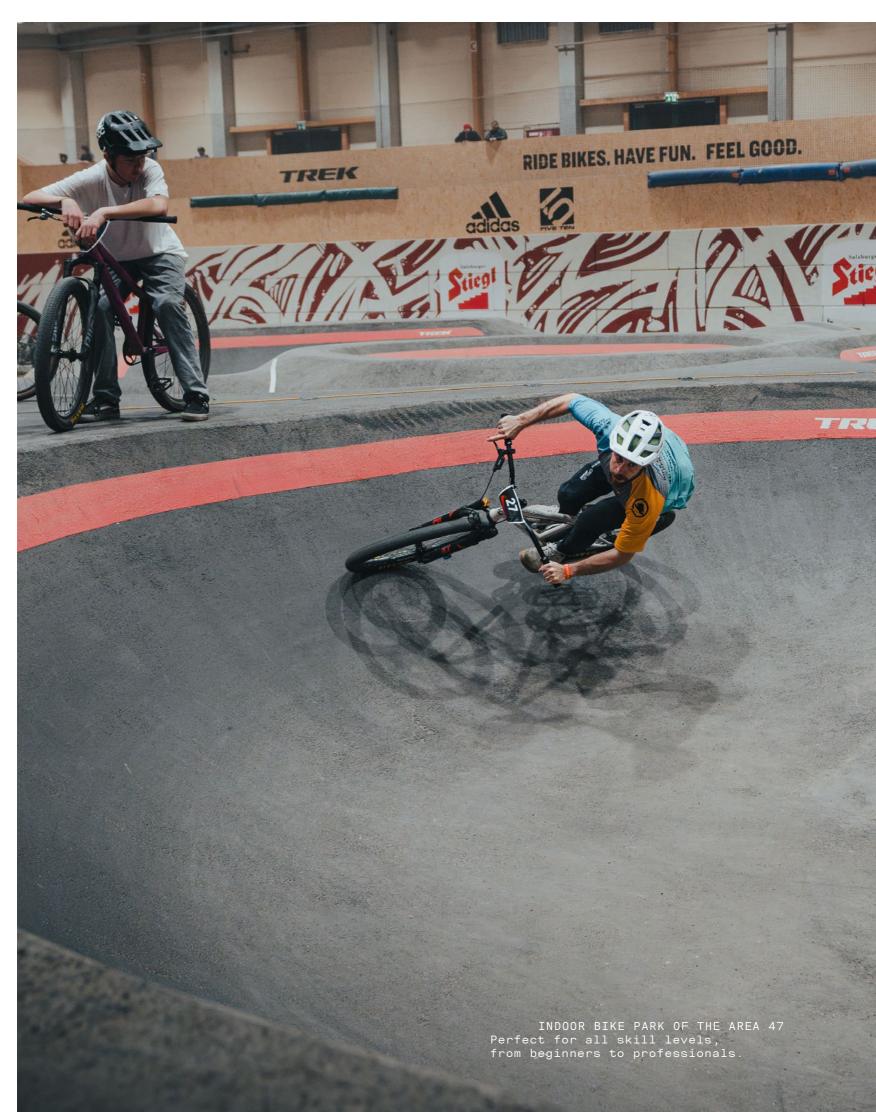


# Biking in any weather

#### WINTER QUARTERS FOR MIGRATING BIKERS

The 3,700 m<sup>2</sup> MTB hall at AREA 47 is Austria's very first indoor bike park and one of only four comparable indoor bike parks in all Europe. The pump track, flow and jump line as well as the skills area delight bike fans of all skill levels throughout the seasons. Comprehensive service infrastructure is included.

FFER	1.000 m² pump track (venue of 2023 World Championships) incl. kids pump track
0	140 m long flow line &
	jump line in two versions
	(intermediate & expert)
	with landing bag
	Training area, bike and
	equipment rental on site
	Option to exclusively rent
	the hall for groups and
	companies



#### 76 RELAX STOP RASTLAND

# Refreshment stop at the alpine pass

ENERGY STATION FOR TRAVELERS

The Rastland Nassereith rest area on the Fernpass route spoils travelers with a wide range of food options and services all year round.

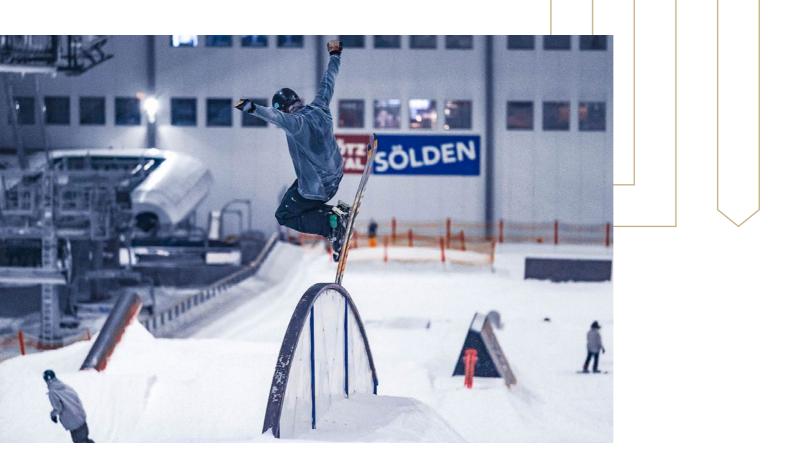
#### OFFER

Year-round restaurant Shop selling goods for travelers and excursion guests Seminar area Offer for bus groups and events





#### 78 SNOW WORLD BISPINGEN



# <u>365 days</u> of winter fun

#### SNOW GALORE AT THE GATES OF HAMBURG

Whether relaxation, adventure or action - SnowWorld Bispingen offers really unparalleled winter adventures all year round. A perfectly groomed powder snow slope, relaxing hours in the 4-star Alpine Hotel or in the cozy log cabins, culinary highlights and top modern conference rooms offer an exceptional variety of experiences and adventures.

	Slopes open all year for skiing, snowboarding & tobogganing
0	Fun park & toboggan run
	Comprehensive range
	of services (ski courses &
	rental)
	Alpine gastronomy serving
	delicious treats
	4-star Alpine Hotel &
	log cabins for relaxing
	overnight stays
	Conference rooms &
	incentives for business
	events and groups



- SLOPE FACTS 23,000 m<sup>2</sup> indoor area 300 meters of slopes 20% gradient Minus 4 degrees indoor temperature 6-seater chairlift, drag lift, moving carpet Fun park with obstacles, kickers and rails

79

#### 80 ÖTZTALER VERKEHRSGESELLSCHAFT



THE BUS COMPANY IN ÖTZTAL

Ötztaler Verkehrsgesellschaft is the trusted mobility partner of Bergbahnen Sölden. Parallel to the development of tourism in Ötztal, the company has grown from a private transfer service within the valley to the largest bus company in western Tirol.

Whether it's smooth skibus transfer, local public transport, shuttle service or coach provider - the state-of-theart Ötztaler fleet ensures comfortable transportation to all the highlights in Tirol's longest side valley and even beyond. INFO Bergbahnen Sölden are shareholders of Ötztaler Verkehrsgesellschaft m.b.H.

#### FACTS

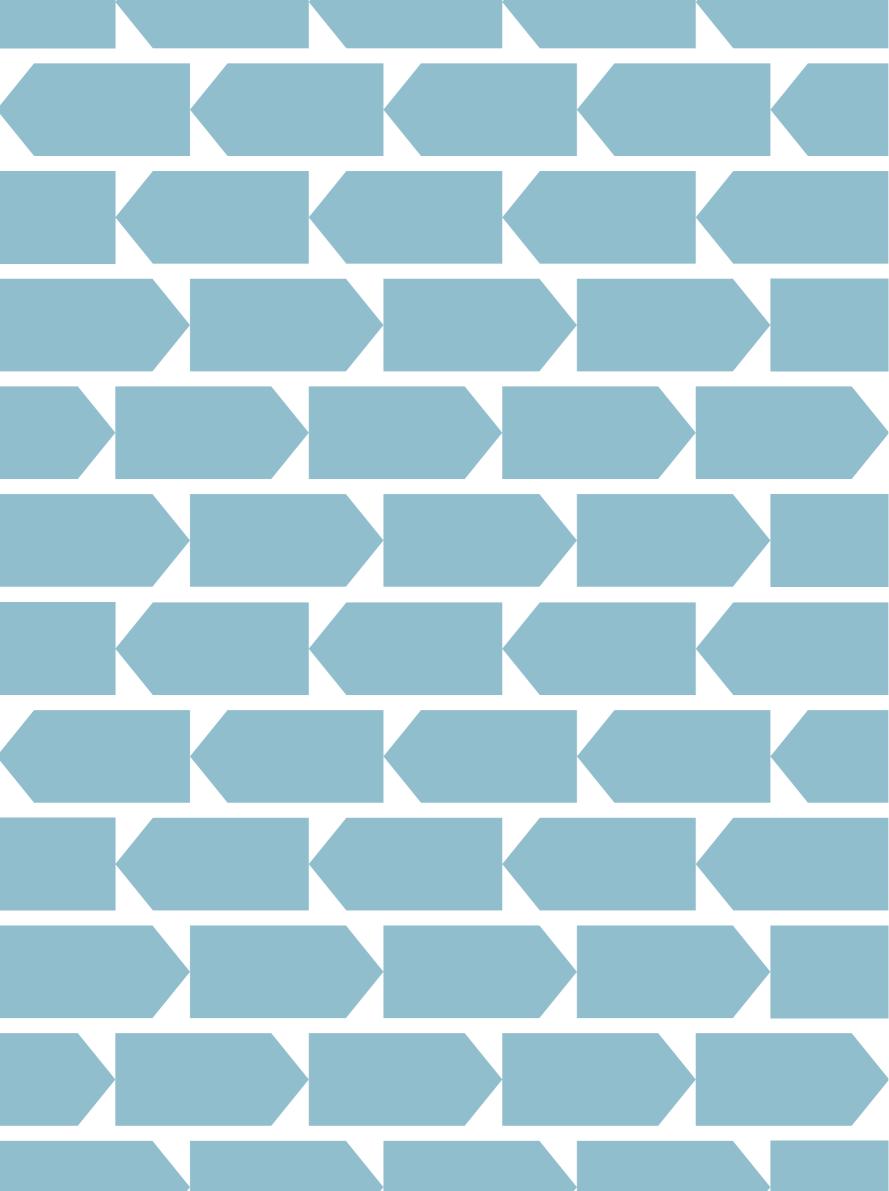
Fleet of 45 vehicles Buses/cars for one to 58 people Maximum age of vehicles: 6 to 7 years Offering everything from public bus lines to individual event shuttles, excursions Airport transfers



Gletsche

MOVING THROUGH THE VALLEY The fleet of the ÖVG provides comfortable transport for guests in Ötztal, the longest side valley of Tirol's Inntal, in summer and winter alike. MAGICAL PLACE The exclusive ice Q gourmet restaurant at the summit of Gaislachkogl adventure mountain at 3,048 m above sea level and 007 ELEMENTS James Bond Adventure World.





# (4) BBS Signature Events

Sölden's brand identity combines sport and entertainment. Bergbahnen Sölden and their partners have established major event formats: for example, the FIS Alpine Ski World Cup Opening is a classic, the Electric Mountain Festival is known as a spectacular DJ event in the Alps. HANNI-BAL, the glacier spectacle, is considered the world's largest contemporary open-air performance.

# HANNIBAL -The Glacier Spectacle

FASCINATING PRODUCTION IN THE HIGH ALPINE "THEATER SPACE"

Every two years, Sölden hosts what is probably the largest contemporary performance worldwide. HANNIBAL - The Glacier Spectacle stages the crossing of the Alps by the legendary Carthaginian commander using modern means. Rettenbach Glacier and its surroundings serve as a theater stage.



#### FACTS

The cavalcade of the Punic field commander Hannibal once comprised around 9,000 horsemen and elephants. Today, 300 top athletes and artists take part in the performance held on the glacier stage.

#### Premiere in 2001

Props such as snow groomers, skidoos or flying devices that recreate the historical armada Use of existing infrastructure (grandstands for guests, catering for VIP packages, ...) Shuttle buses for transportation of spectators

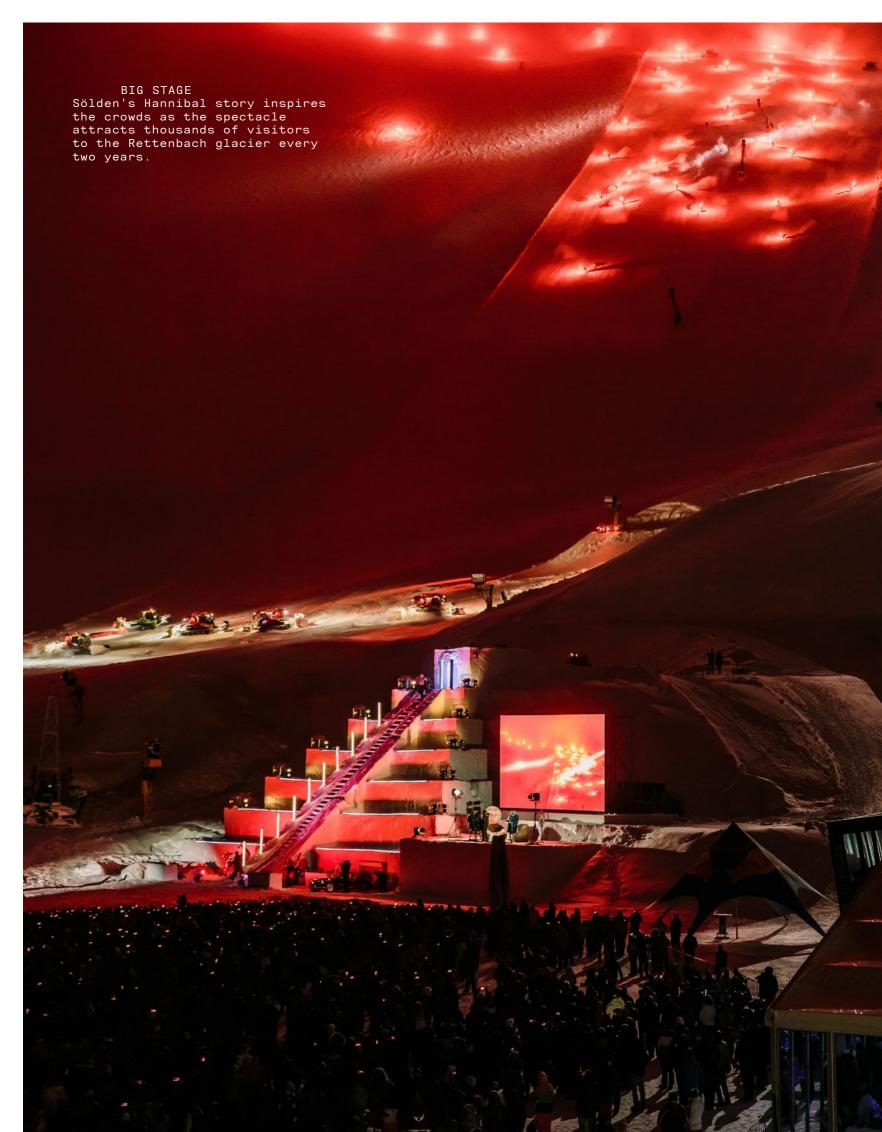
#### HANNIBAL 87

SÖLDEN MEETS SALZBURG A life-sized elephant from the Salzburg Festival's backdrop collection is used during the performance of Hannibal.

5,210



#### HANNIBAL 89



PERFECT RACING LINE The winter sports industry meets in autumn on occasion of the new season's first ski races at Rettenbach Glacier. Kick-off for the world's skiing elite.

## <u>Kick-off</u> event for the world class

The start of the Alpine Ski World Cup in Sölden makes a spectacular highlight every year. The FIS Ski World Cup Opening attracts thousands of fans who cheer on the top athletes in a breathtaking alpine setting. Bergbahnen Sölden is an important partner: as a key player, they ensure both perfect infrastructure and organization of this outstanding event, which has long been one of the classics in the racing calendar.





ARTISTS ON SNOW The three Sölden brand ambassadors Thomas Dreßen (left), Lucas Pinheiro Braathen (center) and Bode Miller (right) are exceptional representatives of ski racing sports, fitting perfectly into the philosophy of the alpine hotspot. SIGNALING EFFECT The TV images of the women's and men's giant slalom races in Sölden always ensure a significant increase in booking numbers across the entire Tirolean tourism industry.

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JÖSSEI



#### FACTS

Even for professionals, the giant slalom slope with a maximum gradient of 65 percent is simply awe-inspiring. It is one of the steepest slopes in the Sölden ski area and one of the most challenging in the Alpine Ski World Cup.

More than 30,000 fans watch the women's and men's races on-site High level of attention from media representatives, international ski teams, industry and guests Permanent event infrastructure on-site: glacier stadium incl. grandstands for fans and a media center with fiber optic network Varied side program (live concerts, start number drawing, prize ceremony, ...) Transport logistics: a fleet of shuttle buses taking thousands of ski fans to the glacier World Cup fan parade in the village center plus support for the clubs during the race

#### 94 ELECTRIC MOUNTAIN FESTIVAL





# <u>Mountain</u> on beats

EUPHORIA AT THE ELECTRIC MOUNTAIN FESTIVAL

In spring, Sölden suddenly becomes a trendy festival location in an alpine setting. International star DJs of electronic dance music enthuse thousands of fans at the Electric Mountain Festival. Five-day festival within the entire ski area Top-class lineup of the world's best DJs Up to 20,000 visitors Specials: exclusive ice Q VIP party, VIP areas at Giggijoch, impressive main stage and side events



#### 96 ELECTRIC MOUNTAIN FESTIVAL

FRENZY AMIDST SNOW AND ICE: Giggijoch is probably the most beautiful open-air dance floor worldwide.



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### <u>Alpine gourmet</u> <u>festival</u>

#### FINE GOURMET AND WINE EVENT

Wine on the Mountain is considered one of the most outstanding gourmet festivals in Austria. International top winemakers, first-class chefs and culinary aficionados follow the call to Sölden's mountains every year. Exquisite treats in superb locations: culinary enjoyment at 5-star Hotel Das Central and at selected top spots of Sölden's ski area, incl. high altitude tastings of the finest wines Side program with prominent ski guides, kitchen party, big bottle party & a lot more.

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UNMISTAKABLE Meet international top winemakers and first-class chefs and enjoy skiing with prominent guides: that's the exclusive touch of Wine on the Mountain. PINO 3000 Stored in barrique barrels directly at the ice Q, the noble & joint creation of Paul Achs, St.Pauls and Dr. Heger wineries initiated by hotel Das Central - matures to an outstanding level of enjoyment at 3,000 meters above sea level.

# PINO 3000

UL ACHS ST. PAULS DR. HEGER

DR.-HEGER

*M* .

3000

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#### 100 BRS EVENTS

# **Epic dates** for all bikers

**OPENING & NATIONAL HOLIDAY** OF BIKE REPUBLIC SÖLDEN

Every Republic needs a patriotic holiday: BIKE REPUBLIC SÖLDEN celebrates its national holiday at the end of each season. But also the start of the bike season is marked by a grand opening event in Sölden - including the unparalleled BRS Rally. These highlights have an absolute must-see status in the bike community.

BRS Opening with Expo,

side program, food stalls

and community rides

OFFER BRS CHALLENGE: exciting multi-stage event with more than 500 starters Riders' Rally in teams of 2 or 3, starting on Gaislachkogl at over 3,000 meters BRS National Holiday to end the season with a bike parade and citizens' meeting

COMMUNITY MEETING The EXPO site at the base station of Gaislachkogl Gondola.







#### **102 BRS FESTIVAL & SWATCH NINES**

# Playground for the dauntless

DIRT PARK GRÜNWALD WITH TOP EVENTS: "BRS FESTIVAL" AND "SWATCH NINES"

Dirt Park Grünwald ranks among the largest bike playgrounds in the world. The course includes a slopestyle and a freeride line with spectacular obstacles. Designed by leading park designers, the facility is also the venue for the BRS FESTIVAL and Swatch Nines competitions. BRS FESTIVAL is all about stunts performed by the world's best riders, while Swatch Nines is a popular recreational sports meeting place for slopestyle and freeride enthusiasts.

- FACTS Dirt Park Grünwald:
  - covering  $13,300 \text{ m}^2$ ,
  - 14 obstacles

events

Freeride line & slopestyle course Top event with top riders of the bike freestyle scene Global reach thanks to targeted social media & online marketing of leading





DON'T TRY THIS AT HOME Contests with guaranteed thrills and great side events and parties: Dirt Park Grünwald, located above Sölden's village center, becomes the hub of the acrobatic bike world every year.

# **Entertainment galore**

SÖLDEN PARTIES, WEDNESDAY NIGHT FEVER, SUMMIT DINNER Sölden's winter puts you in a party mood every week – thanks to event highlights such as the pulsating Sölden Party on at the Giggijoch, Wednesday Night Fever on the Gaislachkogl or fine dining highlights at 3,048 m - the "Summit Dinner" enjoyed at the ice Q.

#### Sölden Party with DJ sound on at the Giggijoch every Friday Wednesday Night Fever on the Gaislachkogl: night tobogganing and skiing Summit Dinner at the ice Q two toque-awarded restaurant Fine dining at the FALCON à la carte restaurant 007 ELEMENTS by night





Two of the weekly top events in Sölden's ski area: Wednesday Night Fever with night skiing and night tobogganing on the Gaislachkogl and Sölden Party at the Giggijoch every Friday.

FINE DINING AT 3,048 M Summit Dinner at the ice Q restaurant promises culinary peaks of happiness during the winter months.



CARTHAGE'S RISE AND FALL In the world's probably largest open-air theater, director Hubert Lepka stages his breathtaking vision of Hannibal's crossing of the Alps.

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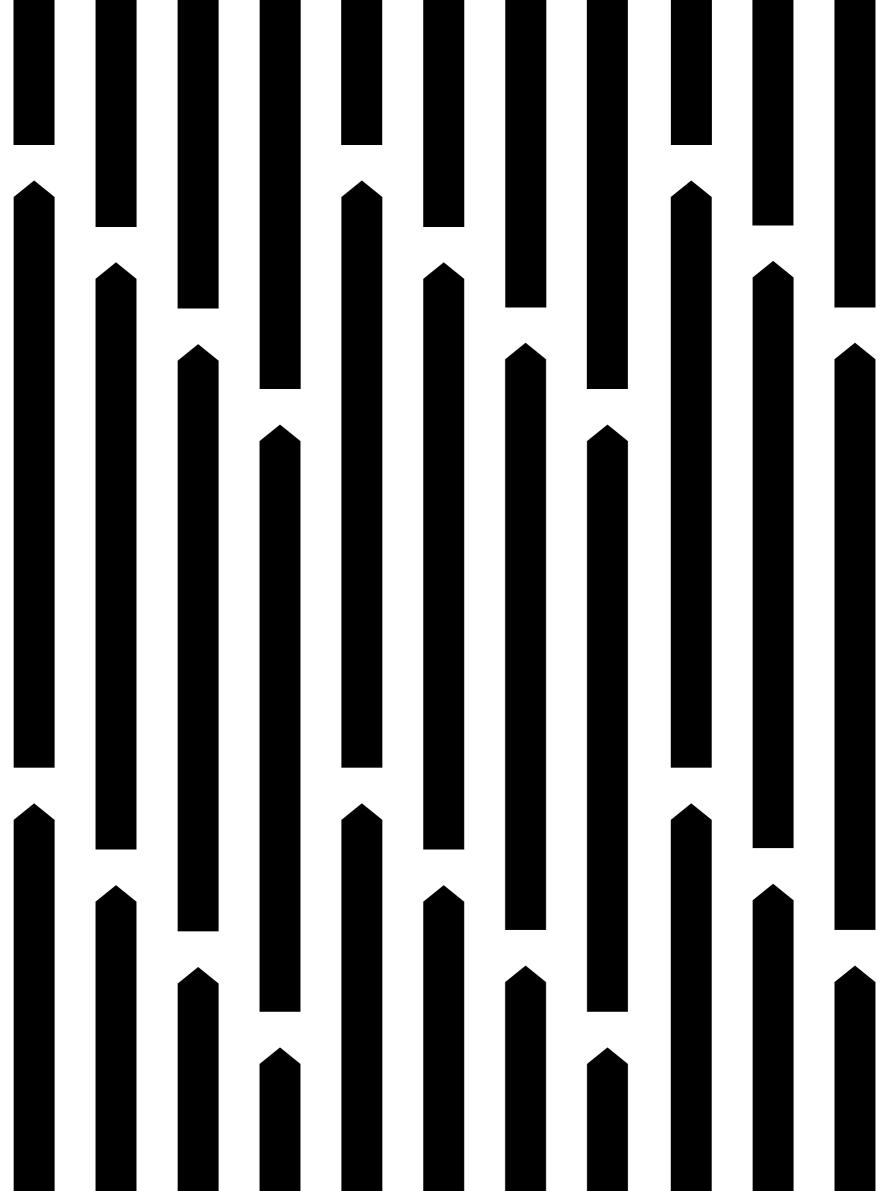
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# (5) BBS Company

Bergbahnen Sölden has been setting standards for more than 75 years. As one of the leading mountain lift companies in the alpine region, it still base its actions on the fundamental values of their founding generation: regional roots, business relationships based on trustworthy handshake quality as well as employee development towards competence and determination. The corporate group employs around 1,000 people.

## Genuine Sölden spirit

Bergbahnen Sölden is a driving force behind the development of tourism in Ötztal. Its service philosophy can be summed up as follows: creating enthusiasm with sport and entertainment all year round, making products even more comfortable and always keeping the organization in tune with the times. Bergbahnen Sölden pursues all its business activities in the spirit of this mission.



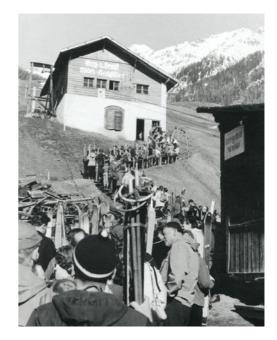


### Principle of foresight

The opening of a 2.2 kilometer long single chairlift leading up to Hochsölden marked the birth of Bergbahnen Sölden in 1948. The lift had a capacity of 120 people per hour. But the founders Hans Falkner, Hermann Gurschler and Martin Riml had much bigger plans for their entrepreneurial venture. And their vision was to become reality. Today, 31 mountain lifts and gondolas with an hourly transport capacity of 65,499 people take Sölden's guests closer to their winter sports dreams. Included are two of the most powerful feeder mountain lifts worldwide.

# 2 million overnight stays

Sölden's development into the winter sports resort with the highest number of overnight stays in Austria is also inextricably linked to the company's history. In the 2023/24 winter season, the hamlet of Sölden alone recorded 2,030,075 overnight stays. Guests come from all over the world. The main markets are Germany, the Netherlands, Belgium, Denmark and the United Kingdom.



#### 112 SHAREHOLDER STRUCTURE

## <u>Firmly anchored</u> in Ötztal

#### OWNERS WITH A REGIONAL CHARACTER

The philosophy, but above all the shareholder structure, characterize Bergbahnen Sölden as a company with family-run roots. The Sölden families Falkner, Gurschler and Riml hold the majority of the ownership and voting rights. The regional roots also go hand in hand with the abandonment of short-term profit making in favor of continuity in the strategic planning as well as the commitment to further development and value creation in Ötztal.





Three companies operate under the umbrella brand of "Bergbahnen Sölden": Ötztaler Gletscherbahn-Gesellschaft m.b.H. & Co. KG, Skiliftgesellschaft Sölden Hochsölden Ges.m.b.H. & Schilifte Gampe, Ötztaler Gletscherbahn Kommanditgesellschaft. The shareholder structure consists 100% of local families and the municipality of Sölden.



#### **114 PARTICIPATIONS**

## <u>More than just</u> mountain lifts

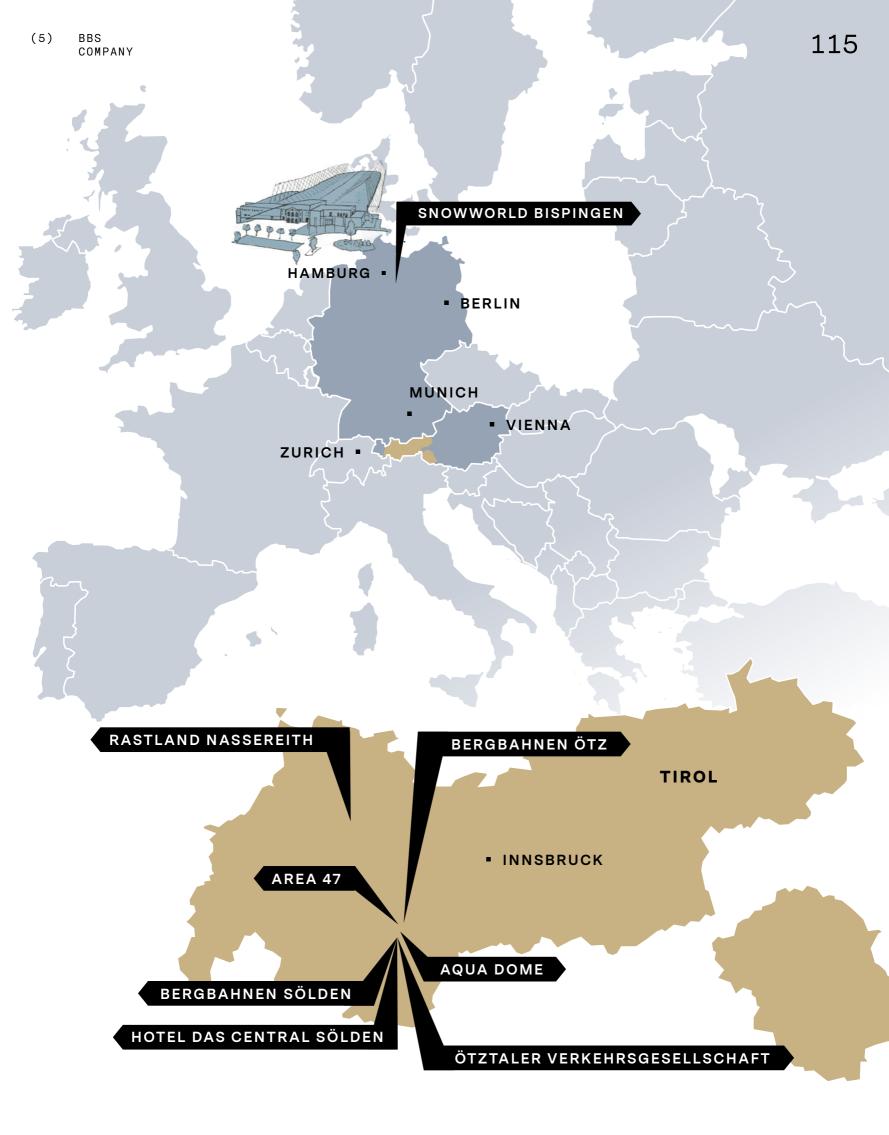
EXCLUSIVE 5\* HOTEL, POPULAR ROAD HOUSE AND OUTDOOR LEISURE PARK

Under the umbrella of "BBS" - the catchy abbreviation for Bergbahnen Sölden corporate group – also 100% owned subsidiaries find their home: Das Central, an internationally renowned 5-star hotel, belongs to Bergbahnen Sölden, as does Rastland Nassereith, which welcomes travelers at the foot of Fernpass. AREA 47, Austria's largest outdoor adventure and leisure park, has already redefined alpine summer tourism due to its unique range of outdoor adventures.

### <u>Corporate</u> investments

BERGBAHNEN SÖLDEN ARE INVOLVED BETWEEN ÖTZTAL AND NORTHERN GERMANY

In addition to owning corporate units, Bergbahnen Sölden also holds a number of strategic investments. Geographically, the investment in Snow-World Bispingen stands out. With this indoor ski hall in the Lueneburg Heath area, Sölden's brand has a strong presence very close to the winter sportsloving metropolitan region of Hamburg. In Ötztal, Bergbahnen Sölden has held a share in the Bergbahnen Oetz (mountain lifts) since 1998 and in the AQUA DOME - Tirol Therme Längenfeld since 2004.



#### 116 SUSTAINABILITY

SOLAR POWER PLANT IN THE SKI AREA Since December 2023, the small "power plant forest" on the Tiefenbach Glacier has amazed winter sports enthusiasts in Sölden. The photovoltaic modules are positioned vertically, resembling trees thanks to their design inspired by nature.

### Responsible interaction with nature

#### SHAPE YOUR TOMORROW ALREADY TODAY

Ötztal's unique alpine landscapes have always been the greatest asset of Bergbahnen Sölden. That is why they pursue careful use of natural resources at all levels of the company by relying exclusively on environmentally friendly and socially responsible action.

# FACTS

Smart snow management to reduce water
and energy consumption
Mobility: free skibus shuttles
for guests, transfer service for
employees
Energy: 100% green electricity,
measuring system for monitoring
all buildings, snowmaking devices &
mountain lifts
Employee accommodation in central
location to the workplace
Sustainability innovations:
electric bus, photovoltaic system on
the glacier

### 118 CONTACT DETAILS

TOWARDS NEW SPHERES WITH BERGBAHNEN SÖLDEN Helicopter sightseeing flight over Sölden's iconic ensemble of the 007 ELEMENTS - James Bond Museum and the ice Q - Austria's highest toque-awarded restaurant at 3,048 m high on the Gaislachkogl.

## Let's stay in touch!

### WE LOOK FORWARD TO PERSONAL EXCHANGE

Are you interested in working together with Bergbahnen Sölden? Whether as part of an organized B2B event, a cooperation or an exclusive marketing campaign for your company - we are pleased about your interest and will be happy to answer any questions you may have.

#### BERGBAHNEN SÖLDEN

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MOMENTS FOR ETERNITY Bergbahnen Sölden is among the leading companies in alpine tourism, always pursuing the claim of uniqueness in all its fields of activity.







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